# Become Ispirer Partner

# Welcome Message

Our aim is to establish partners' relations with industry leaders around the globe to provide its customers with high quality migration solutions.

We are ready to enlarge the amount of existing partners in order to create efficient and beneficial professional union.
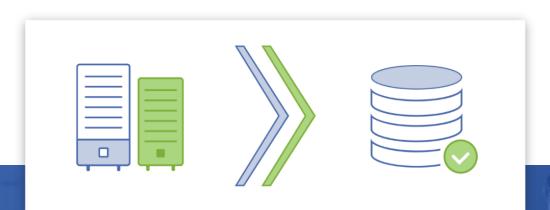
Ispirer Systems Team

# What We Do

## Cross-database conversion

We offer migration of data, as well as schema, including SQL objects.
We have experience working with more than 20 different RDBMS as
a source or target. From Oracle and Microsoft SQL Server to
PostgreSQL and MySQL, from Informix and Sybase to Aurora and
Azure SQL Database.

## Application modernization

We perform automated conversion from various legacy
applications, e.g. Delphi, PowerBuilder, Progress 4GL, Informix 4GL,
COBOL to modern technologies, including WEB architecture,
provided by the .NET and Java ecosystems.

We offer a complete transition from outdated technologies to
modern ones. You won't need to use any wrappers or add-ons, and
you won't have to maintain the old code anymore. You will get a
completely new application that simultaneously has the advantages
of modern technologies and retains your matured inventions.

# How it Works

**Ispirer Toolkit**

Automated database and application migration.

Ispirer Toolkit is our software that combines all our best practices for automated database and application conversion. A single core of intelligent code migration allows you to apply our well-established approach to any project.

> Top grade conversion of popular directions.
> Customization of conversion for specific project features.
> Conversion automation from scratch for a large project or promising direction.

High-quality automated conversion of handwritten code is possible with **Ispirer Toolkit**.

# How it Works

Services for Database and Application Conversion

## Ispirer Services

Accurate and flexible database and application migration services.

Our team knows best how to get the most out of Ispirer Toolkit.
The result of the automated conversion will be debugged and tested, and you will receive a ready-to-deploy application.

If necessary, we are ready to perform optimization, develop additional functionality or perform integration with other elements of your infrastructure.

If you are just starting to plan modernization, we are ready to share our experience and help you choose the right target technologies, estimate the timescales and resources.

# Business Benefits for Our Partners

> **More attractive offer for customers**

You will become more competitive thanks to our joint cooperation on customer projects.

> **Operational risks reduction**

Ispirer is a reliable provider of migration Software & Services. We are fully responsible for the risks associated with migration.

> **Extra sales to existing customers**

Armed with Ispirer products, you get a great opportunity to spark new interest in your existing customers.

# Benefits for Engineers

> **Getting rid of routine work**

Routine work replacement

Focus on complex tasks

> **Expanding your skills**

Practical skills in working with modern technologies

Filling in the skills gap

> **Participating in interesting projects**

Involvement in large projects

Getting unique expertise

# Partnership Overview

Create new revenue stream becoming our **Distributor**.

You may **resell** our software and services apart from the services you directly provide.

Besides, you may get rewarded for **referring** migration opportunities to Ispirer.

> Business opportunities sharing

> Getting the reseller fee

> Joint marketing activities

> Extra advantage for your services

> Special Ispirer Toolkit licensing terms

> Preferential conditions for Services

> Extended technical support

> Tool development for your business needs

# Ispirer Experience

For 20 years we have been developing our own software product Ispirer Toolkit, formerly known as SQLWays, that helps companies migrate from legacy to the latest technologies.

We have worked on migration projects with over 1,000 customers, including companies from Fortune 500 and Global 2000.

About 50,000,000 lines of hand-written code were automatically converted with the help of the Ispirer Systems software.

The customers from various industries e.g. energy, IT, banking, medicine etc. were highly satisfied with our services and toolkit.

# Our Customers

More than 1000 companies use our software including global corporations from Fortune 500 and Global 2000: Toyota, Epicor, Splice Machine, NTT Data, Continental, Ciber, Staples, NedGraphics, Kellenberger.

# Case Study Summary

**Customer:** Provider of engineering software

**Country:** The Netherlands

**Source Technology:** Oracle

**Target Technology:** Microsoft SQL Server

**Project Scope:** 150,000 LOCs

**Project Duration:** 2014 – 2015

**Product Used:** Ispirer Turn-Key Service

## Conversion Project Features

› During the **Analysis Stage**, Ispirer team found out the appropriate solution to migrate **Oracle to SQL Server**.

› The Ispirer team performed **additional works**: peculiarity of the source code were Oracle **geometrical objects**, namely packages (SDO_UTIL, MDSYS, SDO_GEOM) and xml. As a result, specific migration **rules were successfully developed** and **added to Ispirer Toolkit**.

› The conversion project has been completed within **5 months**, and the **customer got a fully functional result**.

› The customer returned to Ispirer with the **application conversion project**.

# Case Study Summary

**Customer:** Provider of business software

**Country:** United States

**Source Technology:** Progress 4GL

**Target Technology:** C# WinForms

**Project Scope:** 5,000,000 LOCs

**Project Duration:** 2009 – 2012

**Product Used:** Ispirer Toolkit License

## Conversion Project Features

> The customer collaborated with Ispirer Systems as well as **Microsoft Corporation**. Under the project, Microsoft has **expanded** the **.NET framework** for this particular customer.

> During the **Analysis Stage**, the Ispirer team offered the appropriate approach to migrate **Progress 4GL business logic to C#**.

> During the **Extension Stage**, the Ispirer team **extended** and **customized Ispirer Toolkit** to ensure best migration results.

> With the **Toolkit License valid for 36 months**, the customer **successfully migrated 5,000,000 lines of Progress 4GL code to C#**.

> The customer was **highly satisfied** with migration results and mentioned that **Ispirer Toolkit was flexible** enough to be **easily adapted** to their coding conventions.

Ispirer Systems will be glad to partner with you!